

## Dynamic governance + ROI = winning

***Future-proof solution that slashes costs, gives time back to IT, and reduces collaboration risk across the business.***

### A little background history

Royal BAM started its cloud journey approximately four years ago. Like many forward-thinking enterprises adopting Microsoft 365, their cloud-first strategy aimed to give employees as much autonomy as possible to utilize the services available. However, like many enterprises, the challenge was to offer a more unrestricted access approach in a controlled way as collaboration grew.

Rencore's best-in-class governance software allowed Royal BAM to deliver a dynamic governance approach. On top of addressing sound governance use cases, it delivered on broader business cases that helped cut costs, save time across departments, and helped business users reach their individual needs by fostering a flexible environment to operate in.

### The challenges faced

Although Royal BAM understood a more open environment promoted better business collaboration and progress, they knew it must only happen

in a controlled way. The challenge was to offer a self-service approach to Microsoft 365 that allowed business users to discover the tools to get their jobs done efficiently, but also enforce dynamic governance to help minimize risk towards cost, security, compliance, and efficient service delivery. As their environment grew over a short space of time, Royal BAM could see that keeping the balance between collaboration and control would be difficult to do at scale. IT were using out-of-the-box tools such as separate service admin centres and PowerShell scripts to obtain siloed data.

Building scripts took time and resources, and once the data was finally ready, it needed to be turned into insights and acted upon. With an ever-growing environment, the combination of DIY scripts and manual processes would be problematic to handle at scale.

Royal BAM needed a more integrated view of what was happening across services and a better consistent overview and meaning of all data in their tenant. Their solution also needed to be cost-effective to get the buy-in from senior management. Looking into the market, Rencore Governance was fast becoming the only tool that gave a complete and consistent overview of all data in the tenant and adopted a customer-centric approach towards product growth.



### About Royal BAM

Royal BAM Group is a successful European construction firm with approximately 21,000 employees delivering thousands of projects each year globally. They unite operating companies in two business lines worldwide: construction, property and Civil engineering. BAM is also active in the public-private partnerships (PPP) sector. Their philosophy is to offer real value to clients and work with them in a close and lasting collaboration that provides outstanding performance in relation to the maintenance, innovation, and expansion of built environments. BAM stands for impressive projects, innovative solutions and experienced employees.

### About Rencore

Rencore is a B2B software company providing award-winning solutions essential for staying in control of the Microsoft 365 stack, including SharePoint, Teams, Azure, and the Power Platform. Our customers rely on our tools to simplify, automate and speed up their everyday governance, risk, and compliance challenges. Our diverse, global customer base ranging from mid-sized businesses to enterprises uses our tools both as SaaS or self-hosted. Consultancies and Managed Service Providers build their cloud governance and operations services around our powerful solutions.

## The solution and instant ROI

Royal BAM consulted with Rencore about their pain points and what an ideal cloud software solution could look like to meet their needs. They needed a centralized view of all Microsoft 365 services data, easy-to-interpret dashboards, checks to gain insights and automations to act swiftly. Although there were clear governance benefits and opportunities from using Rencore Governance, a broader business case would help tackle wider use cases across the business. The incentive for C-levels to buy-in would also be much stronger.

Therefore, the next step was to collect use cases from multiple stakeholders to build a sound business case containing the cost, security, compliance, and proactive service delivery benefits Rencore Governance would provide. Priority was to first identify tangible savings that could deliver an instant ROI. The procurement team benefited straight away from the tool's cost optimizing capabilities, which, amongst others, automatically flagged disabled users with connected licenses. Simply redistributing and cleaning up these licenses covered the first annual cost of Rencore Governance alone.

With Rencore Governance paying for itself, the second priority was identifying time and resource savings to relieve the IT teams of unnecessary mundane tasks and provide them more opportunities to work on strategy. By identifying OneDrive storage limits and automating the response, it prevented folder synchronization issues and ticket requests, freeing up time staffing the IT helpdesk.

**Ed Houweling, Lead O365 Competence Center, Royal BAM concurs:**

“I currently estimate that we save around €80k per year by freeing up our IT admin team to do the work that counts.” ”

Use cases such as script requests or DIY governance solutions delivered further ROI. Security and compliance teams no longer needed solutions built to provide insights into client-secret expirations. Rencore Governance's many security and compliance checks catered for this individual use case. With role-management functionality, security and compliance teams could also access Rencore Governance on a granular level and take ownership over insights relevant to their department.

## In Closing

Royal BAM managed to turn their modern and forward-thinking concept for business collaboration into a reality, empowering business users to use Microsoft 365 services with autonomy but also in a controlled way.

Rencore Governance was pivotal to this approach, centralizing all service and out-of-the-box solution data in one place to make quick governance decisions against defined policies at scale. The result was a dynamic and real-time governance approach that nurtured business collaboration and helped IT stay in control of their ever-growing cloud environment.

This digital transformation propelled Royal BAM into the modern era providing a future-proof solution that slashed costs, gave time back to IT, and reduced collaboration risk across the business.

## Are you also interested in stream-lining your governance processes?

Reach out! No matter if you're an ISV, Consultancy, Managed Service Provider, or in-house SharePoint dev team – visit [www.rencore.com](http://www.rencore.com) today or drop us a line on [sales@rencore.com](mailto:sales@rencore.com) to see how we can help you.